

Sydney's top 50 real estate young guns: the top agents aged 35 and under

They're the young, fast-car driving agents raking in some serious amounts of cash.

AIDAN DEVINE | News Corp Australia Network

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Meet Sydney's top agents aged 35 and under: the ambitious deal makers who have pushed through a combined \$7 billion worth of sales during the rollercoaster property market of the past year.

Real estate transaction figures provided exclusively to The Sunday Telegraph can reveal some of the top young players in the industry made more than \$5 million in annual gross commission in 2021.

Agent Gavin Rubinstein, the head of eastern suburbs property group TRG and the star of Prime Video show Luxe Listings, was the top performer, based on sales figures submitted by major agencies.

The 33-year-old, who was reported to have "flunked school" and once run nightclubs in London, was behind \$530 million in real estate transactions – mostly from sales of waterfront mansions in the east.

The sales, often with eight digit price tags, were the culmination of a relentless entrepreneurial streak, savvy Instagram posts and natural showmanship, which has been thrust into the spotlight after Mr Rubinstein's star on Luxe Listings.

Joining him among the younger players with big numbers were Western Sydney agents who had an incredible volume of sales.

This included 27-year-old Josh Tesolin who sold nearly a house a day in 2021. His 350 deals for the year amounted to about \$360 million in transactions, but the Ray White Quakers Hill principal said his earnings had created a unique "problem".



Quakers Hill real estate agent Josh Tesolin.



Gavin Rubinstein's team at TRG.

His commission was over \$7 million for the year, but he didn't know what to spend it on. "It's the \$7 million question," he said. "I've just been buying a few properties, putting it back in my business. I don't actually have a huge amount of time to (spend money). I work seven days a week.

“It’s easy for people to see the numbers, but you have to work for it. It takes a huge amount of energy to do what I do.”

Leanne Pilkington, the CEO of Laing and Simmons and deputy president of the Real Estate Institute of Australia, said so many young agents pulled in huge numbers due to the “biggest boom we’ve ever seen” last year.

She added that many young agents were quickly building profiles for themselves in ways that would have been impossible only a few years ago.

Name	Agency	Age	No. sales	Total value of sales	Average price
Gavin Rubinstein	TRG	34	98	\$530m	\$5.5m
Dib Chidiac	Dib Chidiac	30	179	\$412m	\$2.3m
Josh Tesolin	Ray White Quakers Hill	27	350	\$360m	\$1.2m
Warren Ginsberg	Ray White Double Bay	34	81	\$340m	\$4.8m
Mitchell Wynn	Highland	33	105	\$306m	\$2.9m
Oliver Laver	TRG	32	54	\$240m	\$4.5m
Clay Brodie	Ray White Woollahra	31	65	\$211m	\$3.2m
Angus Gorrie	Ray White Eastern Beaches	33	104	\$207m	\$2m
Peter Diamantidis	Ray White Diamantidis Group	35	266	\$203m	\$715,000
Nicholas Wise	Ray White Eastern Beaches	31	96	\$191m	\$1.9m
Amit Nayak	McGrath Parramatta	33	175	\$157m	\$898,000
Alex Lyons	Raine and Horne Double Bay	26	25	\$155m	\$6.2m
Emily Davidson	BresicWhitney	27	65	\$143m	\$2.45m
Omar Lababidi	Ray White Macarthur Group	26	144	\$138m	\$844,000
● William Pereira ●	AdrianWilliam	35	88	\$136m	\$1.36m
Trent Tarbey	McGrath St George	27	90	\$134m	\$1.36m
Taylor Bredin	Ray White Quakers Hill	31	100	\$121m	\$1.21m
Dion Markovics	Raine and Horne Double Bay	28	42	\$118m	\$2.8m
Jasmyn Calgaro	Ray White Nepean Group	26	136	\$112m	854k
● Adrian Tsavalas ●	Adrian William	35	80	\$109m	\$1.49m
Joshua Nassif	Ray White Bankstown	24	105	\$107m	\$1.02m
Richard Faludi	Raine and Horne Double Bay	30	19	\$106m	\$5.6m
Sam Kearney	Raine and Horne Forestville	27	34	\$101m	\$2.9m
Hunter Maxwell	LJ Hooker Camden IBringelly	27	33	\$100m	\$3.34m
Helen Wilson	Belle Property Neutral Bay	34	36	\$96m	\$2.67m
Ben Coventry	Di Jones	30	40	\$92m	\$2.3m
Sam Raso	Cunninghams	34	45	\$91m	\$2.05m
Chris Gamarra	Laing+Simmons Narrabeen	33	66	\$88m	\$1.33m
Melanie Brenner	LJ Hooker Leppington	28	83	\$80m	\$965,000
Jack Turner	Raine and Horne St Marys	30	122	\$79m	\$650,000
Brandon Nguyen	BresicWhitney	27	45	\$78m	\$2.2m